

IBCCS TAX GEORGIA

GATEWAY TO GROWTH

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INTRODUCTION

IBCCS TAX Georgia is a member of the IBCCS TAX International Group, supporting businesses that choose Georgia as a strategic destination for growth, investment, and long-term operations. Since 2018, our team has built strong practical expertise in international taxation, local regulation, and cross-border business operations. We work closely with our clients, offering tailored tax, accounting, legal, and business advisory services designed to address real business challenges—not theoretical ones.

Our core strength lies in our deep understanding of both global regulatory standards and the Georgian business environment. This dual perspective allows us to design customized solutions that are compliant, efficient, and aligned with each client's commercial objectives.

At IBCCS TAX Georgia, we guide clients through every stage of their business journey. From establishing or relocating a company to managing ongoing accounting, legal, tax, and compliance obligations, we focus on simplifying complexity and enabling confident decision-making.



Since 2018 Expertise



Cross-Border Operations



Legal Support



Tax & Accounting



NAVIGATING BUSINESS SUCCESS IN GEORGIA

Successfully operating in Georgia requires more than local knowledge, it requires strategic insight. We help clients identify the most effective market entry and operational solutions, ensuring their business structures are both practical and future-proof.

We offer specialized guidance for establishing or relocating businesses locally, while expertly managing all accounting, legal, and tax obligations. In addition to core advisory services, we support startups and growing businesses with startup structuring and fundraising readiness, helping them build solid foundations, prepare for investor engagement, and scale sustainably.





REGIONAL PRESENCE

IBCCS TAX Georgia is part of a growing international group with offices in Georgia, Cyprus, the UAE, and Uzbekistan. This network allows us to combine global expertise with deep local knowledge, supporting businesses wherever they operate and enabling seamless cross-border solutions.

GLOBAL OFFICES



Building on our strong foundation in Georgia and other strategic locations, IBCCS TAX Georgia expanded into Tashkent, Uzbekistan, in 2025. Uzbekistan, with its population exceeding 36 million and ongoing economic reforms, represents a dynamic market at the heart of modern trade corridors. The Tashkent office operates under the supervision of our Georgian headquarters, ensuring the same high standards of service and professional integrity for which IBCCS TAX is known.

Our Tashkent team provides full support for companies entering the Uzbek market, including business registration, accounting, financial management, and corporate legal services. By establishing a local presence, we assist Georgian and international clients navigate new opportunities in Central Asia while maintaining seamless operations across borders. This expansion reflects our commitment to strategic growth and to providing clients with trusted guidance in both established and emerging markets.



BUSINESS
REGISTRATION



FINANCIAL
MANAGEMENT



ACCOUNTING



LEGAL SERVICES



EXCEEDING CLIENT EXPECTATIONS

Our ambition goes beyond service delivery. We aim to become a trusted long-term partner for our clients, delivering clarity, responsiveness, and solutions that anticipate change. Our goal is to be a leading B2B consultancy that helps businesses adapt, grow, and succeed in an evolving global environment.



COMPREHENSIVE SERVICE OFFERINGS

We provide integrated support across **tax, accounting, legal, and financial advisory**, complemented by **Anti-Money Laundering (AML) and compliance services**. This includes assisting clients with regulatory compliance, internal procedures, and risk-aware business operations—an essential element for companies working with international partners, financial institutions, and investors.

IBCCS TAX SERVICES

IBCCS Tax Georgia's proficiency encompasses a diverse array of industries. Our highly motivated team possesses the requisite expertise and resources to deliver professional solutions locally and internationally for businesses operating within these sectors



SOFTWARE DEVELOPMENT & SUPPORT SERVICES



DIGITAL GOODS SELLERS



DEVELOPMENT AND CONSTRUCTION COMPANIES



CRYPTOCURRENCY DEVELOPERS/ TRADERS



SERVICE PROVIDERS AND MEDIA



LOGISTICS, TRADE AND WAREHOUSING



HOTELS, RESTAURANTS



GAMBLING



FINANCIAL SERVICE PROVIDERS



OIL/GAS



GOVERNMENT AND NON-GOVERNMENTAL ORGANIZATIONS

LEGAL SERVICES



1 Corporate Law & Governance

Scope

- Company incorporation, restructuring & corporate design
- Governance framework & internal documentation
- Legal support for directors' and partners' resolutions

Experience

- Structuring local & international companies
- Holding model implementation & governance systems

Representative Matters

- Corporate restructuring (GEL 3–5M)
- Holding structure design (GEL 10+M)

2 Contract Law

Scope

- Drafting, review & negotiation of commercial, service & supply agreements
- International contracts, NDAs & T&Cs
- Contract lifecycle support

Experience

- Complex multi-jurisdictional contracts & risk management

Representative Matters

- Master Service Agreements package (GEL 2+M)
- International service contract review (GEL 500K+)

3 Public Procurement & Disputes

Scope

- Full tender cycle support & documentation review
- Appeals, disqualifications, Dispute Resolution Board representation

Experience

- Managing complex public procurement disputes, protecting bidder interests

Representative Matters

- State tender support (GEL 4M)
- Infrastructure tender analysis (GEL 8+M)
- Disqualification appeal (GEL 1.5M)

4 Litigation & Dispute Management

Scope

- Court representation, commercial & civil disputes
- Mediation & strategic dispute management

Experience

- High-value commercial & civil dispute management

Representative Matters

- Service agreement dispute (GEL 900K)
- Multi-stage litigation (GEL 500K–2M)

5 Construction, Infrastructure & Investment Projects

Scope

- Project & construction contracts, legal supervision & dispute management

Experience

- Large-scale investment & infrastructure project support

Representative Matters

- Construction dispute (GEL 12M)
- Infrastructure supervision (GEL 20+M)

6 Contract Breaches, Bank Guarantees & Financial Claims

Scope

- Delays, quality deficiencies, penalties & sanctions
- Advance & performance guarantees, debt recovery
- Contractual liability & damage claims

Experience

- Financial disputes & bank guarantee management

Representative Matters

- Penalty reduction (GEL 600K)
- Damage compensation (GEL 1.8M)
- Advance guarantee defense (GEL 2.5M)

7 Termination, Force Majeure & Risk Management

Scope

- Contract termination validity & legal assessment
- Force majeure & contract value adjustments
- Legal audits & preventive advisory

Experience

- Legal strategies for high-value contracts, risk prevention

Representative Matters

- Termination strategy (GEL 4M)
- Force majeure assessment (GEL 6M)
- State contract legal audit (Portfolio GEL 10+M)

8 External & International Legal Advisory

Scope

- Full legal department outsourcing & ongoing support
- International contracts & multi-jurisdictional projects
- Investor negotiations & export-oriented business support

Experience

- Implementation of external legal departments for local & international clients

Representative Matters

- Annual legal outsourcing (GEL 150K–300K)
- International project support (GEL 5–25M)

TAX SERVICES



1 Tax Advisory & Planning

Scope

- Daily & strategic consultations
- Tax opinions, risk assessments, operational recommendations
- International & cross-border tax structuring

Experience

- Strategic tax management across sectors (consulting, construction, trade)
- International tax modeling (EU, UK, GCC)

Representative Matters

- Tax strategy development (GEL 5–12M)
- Tax Opinion on high-risk transaction (GEL 2+M)
- Cross-border planning (GEL 5–10M)

2 Tax Disputes, Audit & Licensing

Scope

- Disputes with tax authorities, appeals & litigation
- Tax audit management & investigations
- Licensing, special tax regimes & compliance

Experience

- Dispute resolution, penalty reduction, audit defense
- Multi-jurisdictional tax registration

Representative Matters

- Additional assessment dispute (GEL 1.5M)
- Special tax status project (GEL 4M)

3 Tax Risk Management & Ongoing Support

Scope

- Preventive advisory, internal tax controls, risk assessment
- Ongoing tax advisory & outsourcing

Experience

- Full tax model redesign & risk mitigation for high-growth companies

Representative Matters

- Full tax risk audit (GEL 10–12M)
- Ongoing tax support (turnover GEL 2–20M)

4 Transaction Tax Audit & Tax Review

Scope

- Tax analysis of transactions
- Tax review of investment and commercial operations
- Identification of tax risks prior to transactions
- Coordination with financial and legal teams

Experience

- Tax assessment and risk optimization for high-value transactions

Representative Matters

- Tax analysis of an investment transaction (GEL 7–12 million)
- Transaction tax review for an international project (GEL 5+ million)

5 International Tax Planning

Scope

- Cross-border tax structuring
- Application of Double Tax Treaties
- Holding structures and international tax models
- Permanent Establishment (PE) analysis

Experience

- Design of international tax structures for companies operating across multiple jurisdictions

Representative Matters

- Structuring of an international holding (portfolio: GEL 15+ million)
- Cross-border tax planning (turnover: GEL 5–10 million)

6 Tax Licensing & Special Tax Status

Scope

- Tax registrations and status applications
- Analysis of special tax regimes
- Tax licensing and compliance
- International tax registrations

Experience

- Legal management of tax registrations and special tax statuses for local and foreign companies

Representative Matters

- Special tax status acquisition project (operations: GEL 4 million)
- Multi-jurisdictional tax registration for a corporate group (GEL 6+ million)

7 Tax Risk Management & Preventive Advisory

Scope

- Tax risk analysis
- Preventive tax policies
- Internal tax controls
- Pre-assessment of tax positions

Experience

- Implementation of preventive tax frameworks to minimize dispute and audit risks

Representative Matters

- Comprehensive tax risk audit (portfolio: GEL 10–12 million)
- Preventive tax strategy for a large company (turnover: GEL 8+ million)

8 International Business Tax Support

Scope

- Tax support for export-oriented businesses
- Tax analysis of cross-border operations
- Structuring taxation of international income
- Tax modelling for global operations

Experience

- Tax advisory for companies operating in multi-jurisdictional environments

Representative Matters

- Tax model for international operations (GEL 6–15 million transactions)
- Tax structuring for an export-oriented business (GEL 5+ million)

ACCOUNTING & FINANCIAL SERVICES



1 Accounting & Reporting (IFRS & GAAP)

Scope

- Full accounting & financial statement preparation
- Consolidated reporting & monthly/quarterly/annual closings

Experience

- Accounting management for medium & large companies across industries

Representative Matters

- IFRS statements (GEL 10–25M)
- Group consolidation (5+ companies)

2 Fractional CFO & Strategic Financial Management

Scope

- Fractional CFO services, financial strategy, KPI design
- Budgeting, forecasting, investor-ready structures

Experience

- CFO-level management for fast-growing international operations

Representative Matters

- Fractional CFO support (GEL 15+M)
- Strategy redesign for scale-up business (GEL 8M)

3 FP&A & Financial Restructuring

Scope

- Financial modeling, cash flow & scenario analysis
- Expense optimization, process redesign, growth strategy support

Experience

- High-growth businesses FP&A & transformation

Representative Matters

- 3-year financial model (GEL 12M)
- Financial restructuring & expense optimization (GEL 3–10M)

4 Management Accounting, Controls & Systems

Scope

- Management reporting, cost accounting, internal controls
- ERP integration, automation & system migration

Experience

- Implementation of internal controls & financial systems in multi-software environments

Representative Matters

- Internal control system design (GEL 20M)
- SAP/QuickBooks migration & integration (GEL 8–25M)

5 Audit Support, Budgeting & International Operations

Scope

- IFRS/GAAP compliance, audit support, budgeting & dashboards
- Multi-jurisdictional accounting, cross-border financial processes

Experience

- Financial monitoring & reporting for local & international companies

Representative Matters

- IFRS conversion & external audit (GEL 12–18M)
- International operations support (GEL 20+M)

6 Accounting & Financial Outsourcing

Scope

- Full accounting outsourcing, integrated CFO + Accounting model
- Ongoing financial support & outsourced finance department

Experience

- Full financial department outsourcing, IFRS & GAAP compliant

Representative Matters

- Annual outsourced services (GEL 2–20M)
- Integrated CFO + Accounting model (GEL 5–15M)

STARTUP & FUNDRAISING SERVICES



We support early-stage and scaling startups with integrated legal, financial, and strategic infrastructure. It combines legal, tax, accounting, and fundraising expertise into a single strategic partnership for growth.

- Legal structuring for startups
- Tax planning & optimization
- Accounting setup & management
- Fundraising advisory
- Cap table management
- Investment documentation
- Convertible instruments handling

AML SERVICES



ensuring regulatory compliance through rigorous Anti-Money Laundering (AML) and Know Your Customer (KYC) protocols.

- Client identification & verification
- Global sanctions screening
- Beneficial ownership verification
- Risk scoring (Low / Medium / High)
- Annual re-screening & monitoring
- Regulatory reporting



OUR CLIENTS

With a strong presence in the Georgian and global markets, our goal is to establish standards that align with international regulations.

Our comprehensive services cover financial, tax, and legal consultation, along with various investment services such as relocation and implementation. We are fully equipped to help businesses with permits, operations management and additional investment-related support.

Since our establishment in Georgia (2018), we have expanded our services in response to high demand, tailoring our offerings to accommodate the budgetary constraints and specific needs of our client businesses.

Our diverse client portfolio comprises a wide range of companies from various industries, operating both locally in Georgia, and globally. This list includes:



AS GEORGIA'S ECONOMIC AMBASSADOR

we are exploring the potential investors and provide them with partnership offers, to secure their assets and investments.

It's noteworthy that our foreign clients are from the countries such as:



Estonia



Latvia



Israel



Germany



UK



Cyprus



Poland



France



Ukraine



Armenia



USA



UAE



Service areas vary depending on the types of business activities companies engage in. Our goal is to assist businesses in leveraging the advantages offered by the country or the services we can provide, regardless of their location.

Reinforcing our dedication to delivering comprehensive cross-border solution, IBCCS georgia has forged robust partnerships with respected local and international firms.



OUR PARTNERS



WHY IBCCS TAX GEORGIA

- Transparency and direct communication
- High quality of task performance
- Timeliness
- Long term partnership
- Global Perspective
- Result Oriented focus
- Insurance
- International Network

ADVANTAGES IN THE MARKET



Feature	IBCCS Tax	Georgian Industry Standart
Types of services (Tax, Accounting, Legal, other)	5+	2+
Jurisdictions	Multiple Jurisdictions	Georgia
Operational Management	Local/Foreign Companies	N/A
Staff Experience With foreign clients	85%	10%
Foreign language skills	95%	20%
Client Base	90% Foreign Clients	Domestic Focus

All those high-quality indicators set us apart as a trusted and reliable partner for businesses and investors seeking to expand their presence in the Georgian market.

COOPERATION PROPOSAL

➤ MARKET ENTRY STRATEGY

Assessment: Initiated with a comprehensive analysis of the business model to tailor the market entry strategy per the company's goals.

Business Model Development: Scrutinizing company operations, preferred structures, and strategies to devise the most efficient and effective approach to conducting business.

Company Establishment: Facilitating prompt and streamlined company registration, capitalizing on Georgia's straightforward taxation system and business-friendly regulations.



➤ TAX, LEGAL AND ACCOUNTING SERVICES

Tax Optimization: Take advantage of favorable business tax rates and exemptions on reinvested profits, among the lowest globally.

Legal Framework: Navigate Georgia's well-structured legal framework with expert assistance, ensuring compliance and safeguarding your interests.

Comprehensive Financial Management: Offerings encompass a full suite of accounting and financial services, aligning with International Accounting Standards to guarantee complete compliance.



➤ BUSINESS SUPPORT SERVICES

Local Networking: Access a wide network of local businesses and government entities to foster valuable connections.

International Staff Support: Comprehensive assistance for your team members relocating to Georgia, including visa support and accommodation arrangements.



➤ STRATEGIC PARTNERSHIP

In a long-term strategic partnership, we aim to leverage combined expertise and resources to tap into new markets and foster innovation.

This collaboration brings together the strengths of both entities, boosting competitive advantage and paving the way for sustainable growth through synergies.



➤ CROSS SELLING

Our entities can collaborate to serve each other's clients, thereby expanding our reach to new international clients.

Furthermore, leveraging Georgia's strategic location could facilitate the establishment of a hub, offering convenient access to markets in Central Asia and Europe.



EXPECTATIONS



We believe that Georgia has significant potential for growth in the following industries:



IT Development



Real Estate and Development



Renewable Energy



Logistics and warehousing



Customer support outsource

In the future, our company remains dedicated to supporting our country's journey towards growth and prosperity.

As IBCCS TAX Georgia looks to the future, our team is going to keep the needs of our clients at the forefront, leveraging innovative solutions, and building lasting relationships.

Our firm is well positioned to play a pivotal role in Georgia's continued economic development and prosperity, always striving to exceed the expectations of the businesses we serve and position ourselves as a premier business consulting entity in Georgia.



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